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The Acolad Group in figures

#1

In Europe

Top 5

In the world

25

countries in Europe,
North America, and Asia

€250 M

Turnover in 2020

2,000

Employees

10,000

Key account
clients

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a.



Our multi-local operations in 25 countries

Europe: France, Belgium, Italy, Switzerland, Spain, Finland, Germany, the United Kingdom, the Netherlands, Denmark, Sweden, Latvia, Romania, Portugal, Poland, Ireland, Slovenia, Croatia, Luxembourg

North America: Canada, the United States

Asia: China, Japan, India, Singapore



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What counts at acolad.

A multicultural, dynamic, fresh
and friendly working
environment.



Multicultural DNA

A real multicultural experience,
with teams located all around
the world that work together
on international projects.



Work&Life Balance

Great attention for a
sustainable balance between
career and personal life, thanks
to flexibility and remote
working and global initiatives
for health and wellbeing.



Growth & Development

High importance assigned to
personal and professional
growth with regular trainings.



Teamwork & Collaboration

Creation of collaborative
environments to promote
talent and creativity of our
teams.

a.

Major teams at Acolad

a.

**Project
Managers**

Sales people

**Translators and
terminology team**

**Vendor
management**

**Language
Technology**

Marketing

Quality

DTP

Finance

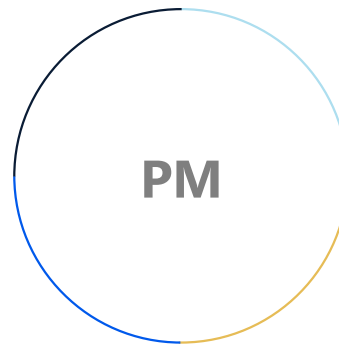
Project Manager

a.

Responsibility of managing all services, he/she coordinates all activities needed to complete a project, following industry and group procedures, standards and best practices.

Clear and effective communication, being the contact point between customer and providers.

Smart problem solving attitude to face unexpected issues or last minute changes.



- Receives and analyzes new requests
- Elaborates quotations and proposals
- Contacts and coordinates internal and external professionals
- Makes sure that all quality procedures are followed
- Proposes improvements in workflows and processes
- Establishes mutual trust relationships

Strong organizational skills and target oriented approach

Deep knowledge of all available services the Group can offer (not only interpreting and translation services, but also subtitling, voice-over, SEO/SEM, website localization, CRM integration...)

Longlife learning for the rapidly changing industry technology. Good technical skills are highly appreciated (CAT tools, cloud based translation platforms, MT engines, connectors...)

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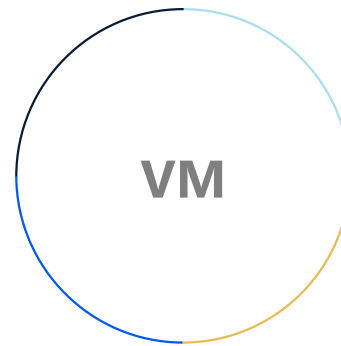
Vendor Manager

a.

Negotiation abilities to find the better compromise to make both vendor and company happy

Clear and effective communication, being the contact point between internal offer and external demand.

Smart **problem solving attitude and creativity** to answer borderline requests from sales and prod.



- Selects and tests linguistic vendors
- Negotiates financial aspects
- Updates group database with vendor profiles
- Monitors collaboration with external providers
- Provides support to production and sales teams

Strong **organizational skills** and **patience!**

Priority setting ability to manage with the right focus all the difference requests coming each day for different services and languages

Analytical skills to provide reports and properly understand available data

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MT Specialist

Creating, testing and benchmarking MT engines.
Developing procedures to perform automatic and manual tests.

Ensuring a swift integration of MT in any workflow.

R&D: testing of any MT-related new tool functionality



An MT specialist has a complete overview on the use of MT, including feasibility studies on MT implementation, MT integration in any workflow, deciding on PE rates.

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a.

A linguist is able to identify a good translation and/or an MT eligible text.

If you want to advocate for the use of a tool, you need to know what the final user (aka the post-editor) needs!

Linguists have an in-depth knowledge of aspects that are key for a successful MT implementation: e.g. terminology, output quality, source text complexity.



Thanks!

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